

**Exercises in
Commercial Transactions**

Exercises in Commercial Transactions

SECOND EDITION

Peter Siviglia



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NOTE: All problems, solutions and documents are taken from actual transactions. There are no hypotheticals.

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About the Author

Peter Siviglia was born in Brooklyn, New York, a long time ago. He is now semi-retired from the practice of law, spending much of his time writing about contract preparation and teaching his grandchildren the games he played on the streets of Brooklyn.

Peter received a BA from Williams College in 1961, an MA from Brown University in 1962, and a JD from Harvard University in 1965.

Peter has practiced law in New York for more than 50 years, mostly in Manhattan, representing clients both domestic and foreign, public and private. He has served as correspondent counsel and as special counsel to major international law firms on contract matters and negotiating.

He is the author of one of West Group's best-selling works in the commercial field: *Commercial Agreements—A Lawyer's Guide to Drafting and Negotiating*, Thomson Reuters, supplemented annually. He is also the author of three works published by Carolina Academic Press: *Writing Contracts, a Distinct Discipline*; *Exercises in Commercial Transactions*; and *Contracts and Negotiating for the Business Person*; and a book of poetry and other writings, *The Sidelines of Time*, Archway Publishing.

In addition, Peter has written numerous articles on writing contracts and other legal topics, many of which have appeared in the NYS Bar Association *Journal*, where he has a regular column on contract preparation. He also lectures on contract preparation at CLE programs.

