

# The Legal Memo: 50 Exercises for Mastery

# Practice for the New Legal Writer

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Each year, we are honored to teach students who come from all backgrounds, who yearn to be attorneys, and who put in the work despite every obstacle.

We dedicate this book to you.

#### About the Authors

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# Master Skills Tested Chart

CHAPTER	SKILL	SUBSKILL (IF ANY)	EXERCISE TESTED
2: HEADING AND INTRODUCTION	Content	client information date specific issue	1, 2 1, 2 1, 2
	Format	alignment keep it short	1, 2 1, 2
3: QUESTION PRESENTED AND BRIEF ANSWER	Consistency	language same format same order number of questions and answers	5, 8 8 8 8
	Stands Alone		3, 4, 5, 7, 8
	Accepted Format	under/does/when whether multi-sentence	3, 4, 5, 6, 7, 8 3, 4, 5, 7 3, 4, 5, 7, 8
	Legal Context		4, 5, 6, 7, 8
	Precise Question		4, 5, 6, 7, 8
	Facts	specific determinative objective	3, 4, 5, 6, 7, 8 3, 4, 5, 6, 7, 8 4, 6, 7
	Conclusion Not Assumed		5

CHAPTER	SKILL	SUBSKILL (IF ANY)	EXERCISE TESTED
3: QUESTION PRESENTED AND BRIEF ANSWER (continued)	Readability	subject/verb placement punctuation conciseness	5, 7, 8 5, 6, 7, 8 6, 7, 8
	Answer	short answer first echo question language	3, 4, 5, 6, 7, 8 3, 4, 5, 6, 7, 8
	Conclusion- Rule- Application- Conclusion Format		3, 4, 5, 6, 7, 8
4: STATEMENT OF FACTS	Fact Selection	relevant details  negative facts conflicting evidence specificity dates and time indicators	9, 10, 13, 14, 15, 16 13, 15 15 13, 14, 15, 16 12
	Structure	logical order paragraphing topic sentences bridging words good flow	11, 12, 15, 16 11, 15, 16 11, 16 11, 16 12, 15, 16
	Tone and Language	objective not dramatic no stereotypes	9, 10 10, 14, 16 10
	Facts Only	no opinions no legal conclusions	10, 14 14
	Party Descriptions		14

CHAPTER	SKILL	SUBSKILL (IF ANY)	EXERCISE TESTED
5: DISCUSSION			
A: ROADMAP	Conclusion	comprehensive reasoning explained	17, 18 17, 18
	Legal Background	overall rule legal context	17, 18 17, 18
	Memo Contents	excluded items included items relationship between items	18 17, 18 17, 18
	Nuts and Bolts	no issue-specific material order follows memo structure	17, 18 17, 18
B: DISCUSSION CONCLUSIONS	Answer the Question		19, 20
	Give a Reason When Possible		19, 20
	Keep It Short		20
	Consistency	vary wording but not substance	19, 20
		consistent prediction language	19, 20
C: RULE AND EXPLANATION	Rule Contours	choice of authority broad to narrow rule tailoring	22, 28 21, 24, 25, 28, 29, 32 22, 24, 25, 27, 28, 29, 30, 32
	Treatment Depth	parenthetical short explanation case illustration	26, 29, 30 26, 29, 30 29, 30

CHAPTER	SKILL	SUBSKILL (IF ANY)	EXERCISE TESTED
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	Nuts and Bolts	no client facts quotations past tense	21, 23, 24, 25, 30, 31, 32 27, 32 24, 25, 30, 32 24, 27, 30, 31, 32
D: APPLICATION	Structure	thesis statement arguments rather than cases base arguments on rules analysis parallels case illustration	36, 37, 43, 44 36, 43, 44 39, 40, 42, 43, 44 37, 38, 43, 44
	Effective Analogies	how to analogize relevant comparisons proximity or pattern	33, 34, 43, 44 33, 34, 35, 41, 43, 44 35, 38, 41
	Show Your Work	be specific  weave client facts and case information tie back to the rule	35, 39, 40, 43, 44 37, 38, 41, 42, 43, 44 37, 39, 40, 44
	Nuts and Bolts	citation objective tone	38, 39, 42, 43, 44 35, 40, 43

CHAPTER	SKILL	SUBSKILL (IF ANY)	EXERCISE TESTED
E: COUNTER- ARGUMENT AND REBUTTAL	Structure	detail the counterarguments separate multiple counterarguments explicitly rebut	46, 47, 48 47 46, 47, 48
	Substance	only viable counterarguments no new law rebut with new analysis	45, 47 45 46, 47, 48
	Clear Transitions		46, 47, 48
6: MEMO CONCLUSION	Keep It Short		49, 50
	Give the Reasons		49, 50
	Consistency		49, 50
	Give Any Advice		49, 50
	Nuts and Bolts	answer immediately no citations	49, 50 50
7: EMAIL MEMOS	Format	short sentences and paragraphs headings and labels white space	51, 52, 53, 54 52, 54 51, 52, 54
	Language	less formal professional grammatical	53, 54 51, 53, 54 51, 54
	Content	specific subject line concise efficient rule-based analysis few cites	51, 53, 54 51, 53, 54 51, 53, 54 53, 54 53, 54